

Annual Report

2016-17



Let's give life a better chance



Sankalp India Foundation®

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Sankalp - Evolving into a Stronger, Better and more Effective Organisation



Time has flown by and we have entered the 15th year of operations. When we started off in 2003, little did we know what distance we would have walked. Sankalp has progressed from a truly voluntary organisation to something that today employs nearly a dozen people in powerful change making roles. With the

purpose of **'Giving Life A Better Chance'** we wanted to fight the limitations in the current healthcare delivery mechanisms in the field of blood donation and thalassemia by building systems which promise to make the problems associated with these domains a thing of the past.

It is indeed a matter of great honour to be counted as one among the select organisations in the country that specialize in blood donation services, emergency blood management, thalassemia and bone marrow transplants. With the growth numbers showing up year on year, we are on the right track to ensure that world class health care in the field of thalassemia and blood transfusion services will be available to the needy irrespective of their social and economic status.

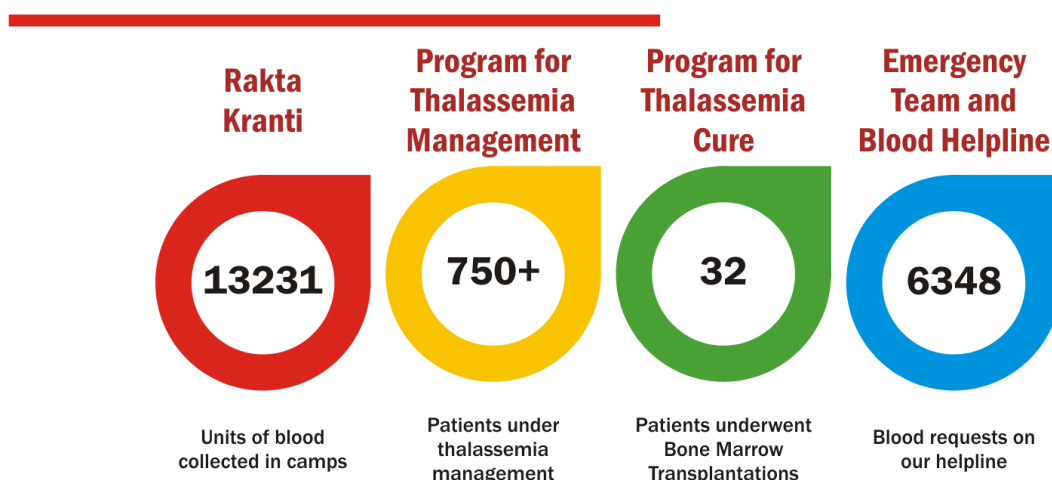
Fusion of the best in governance, medicine, technology, innovation, human values, commitment and vision into teams with clear goals and objectives has allowed us to create an ecosystem which not only creates smart solutions, but also responds to the changing needs and challenges. This leads to continuous delivery of excellence and quality.

Greatest gratification comes from the fact that we have been able to setup teams where each member puts the goal at the centre and strives to achieve excellence. Whether it is putting the patient first in our thalassemia facilities or putting the donors first in our blood donation camps. Each rupee contributed to the organization is not only spent well and judiciously, the fact that we are able to amplify the impact it creates a reason for satisfaction.

The financial year of 2016-17 has been the busiest in our history. Like every year, each project made significant progress. In many ways it was a year of rapid consolidation of our newest initiative - Bone Marrow Transplants. The theory that transplants with utmost quality can be done at costs which is third of those offered by commercial establishments has been proved in practice and acknowledged by many. Slowly but surely, we have been able to shift focus to a national level.

2016-17 performance at a glance

YEAR 2016-17



While our 3 thalassemia day care centres were busy and bustling with nearly 750 registered patients coming for regular treatment, 32 children were taken through the process of BMT to be completely cured of the burden. Rakta Kranti added 13231 units of blood into the city through the 168 blood donation drives organised and as many as 92 emergency and rare group requests were served along with the nearly 6348 regular blood requests on the helpline. We had a new BMT centre in Ahmedabad also come up in the year. Through publications in international journals and paper presentations on a variety of topics both in India and abroad, our work was put before the scientific community and was well appreciated.

We thank all our financial contributors, blood donors, partner organisations, friends and well-wishers for all the support. We hope that 2017-18 will be even bigger and better!

Lalith Parmar
President,
Sankalp India Foundation

RAKTA KRANTI

VISION: *We seek to achieve 100% voluntary blood donation in Karnataka.*

In spite of Bangalore being a city with a huge mass of informed and fairly educated young population, the city struggles to maintain stocks of voluntarily donated blood. The practice of replacement blood donation is highly prevalent. Not only does it impose immense pressure on the relatives of the patient, it is also a proven threat to blood safety.

Rakta Kranti is an initiative by Sankalp India Foundation to bring in 100% voluntary blood donation in Bangalore and thereby ensure continuous availability of safe blood. This is done by organizing efficient and well-managed blood donation drives with standards that are comparable to the best in the world. We bring to the donor all the information related to blood donation that makes him/her absolutely comfortable and confident about the process.

Sankalp has built a strong Rakta Kranti team within the organisation. At the same time, since 2007 we have engaged with nearly 35-40 blood banks across Karnataka to join hands with us and collect blood in our drives. With many of these blood banks we have done more than 100 drives. In the last year (2016-17) we made a conscious decision to stick with the best from these blood bank teams who displayed commitment both to the donors and the patients for our blood donation drives. We believe that this has been a significant step in our journey to ensure quality and sustainability.



KEY FEATURES



CAMPS WHEN NEEDED THE MOST
65-70% collection happens in Apr-Jul and Nov-Feb

END TO END CAMP MANAGEMENT
Publicity and awareness creation, donor motivation, blood bank selection, drive execution, feedback and review.



STRONG PUBLICITY CAMPAIGN
Multi-pronged approach – mailers, posters, brochures, floor talk, banners; use in house volunteers wherever possible

FOCUS ON QUALITY
Emphasis on adherence to national & international guidelines; Non compliance is measured, debated and acted upon.



CAREFUL PLANNING
150 units per blood bank;
Need based distribution

PERSONNEL TRAINING
Drive managed by trained SIF personnel; Investment on Blood bank staff training done

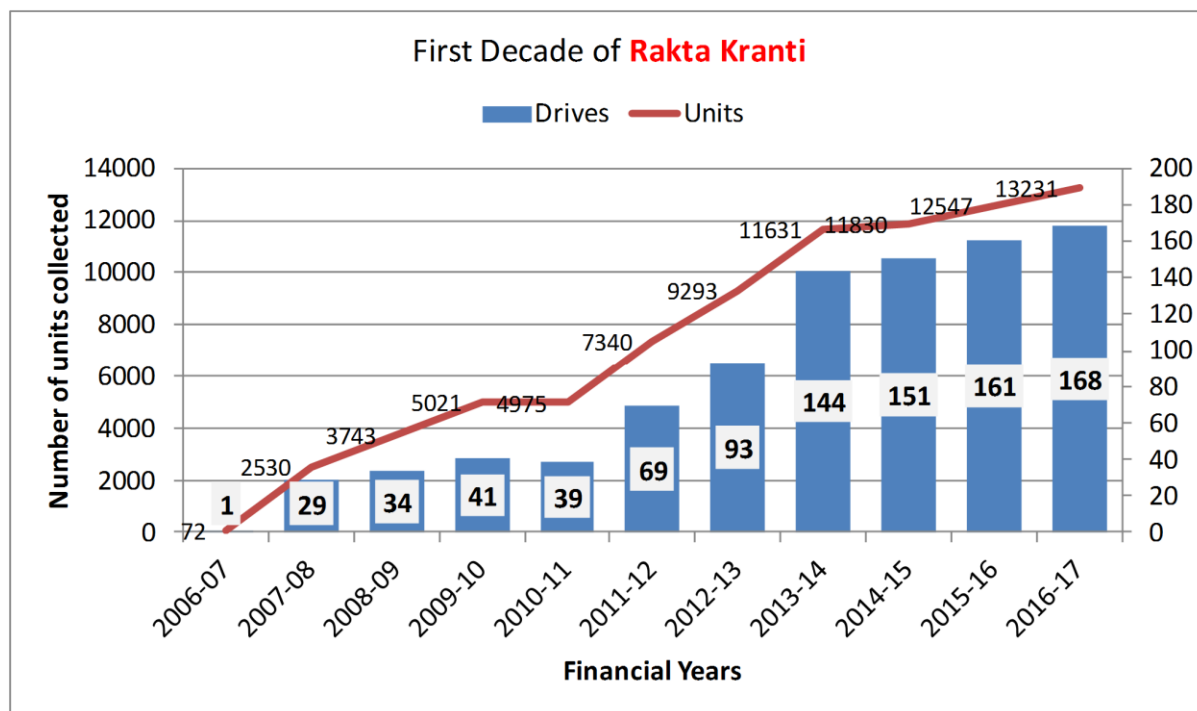


TECHNOLOGY BACKBONE
Data for each drive is in electronic means; Collection, complication, deferral, compliance is measured and analyzed.

POLICY MAKING
Standards on complication prevention, management created. Standards for donor selection and deferrals now available.



We have completed one decade of operations in Rakta Kranti. The plot shows the number of drives organized and blood collected in each of the last 10 years



YEAR AT A GLANCE



RAKTA KRANTI 2016-17



In the last year, we had a marginal increase of about 6% in both number of drives and units collected compared to the previous year. We had significant reduction of up-to 17.3% in instances of non-compliance. Deferrals seemed to be happening on a more informed basis and this has dropped to 15% from 21% in the last year. These positive numbers were unfortunately slightly dampened by the increase in number of post donation complications.

This year a significant positive action was initiated by the government agencies when they allowed for bulk transfer of blood between blood banks - irrespective of whether it is government, private, voluntary or hospital based blood bank. With this change, we saw an opportunity to improve collection and regularize supply of safe blood to remote areas of Karnataka where patients continue to struggle to find blood. Thus, to increase collection to match this demand, we planned of getting a blood mobile rolling in Bangalore which would have brought in 3000 to 5000 more units annually. The project was proposed to the relevant stakeholders, however, we are yet to achieve consensus on the overall working model and long term viability.

HIGHLIGHTS

- **Uniform policy for handling deferrals** (developed by Sankalp) has been fully adopted across blood banks and implemented in blood donation drives. **This resulted in a gain of 300-400 units of blood.**
- Instance of **non-compliance reduced by more than 17%** indicating better quality in drive execution

- Nearly **70% (8900 units)** of all units were collected in periods of **peak shortage of blood** thereby avoiding significant stress on patients to organize for safe blood.
- Included a **full time project manager** to manage the regular operations of the team
- More than **40 new organisations enrolled**. Nearly 50% of these new organisations conducted drives.
- **Invited to talk on methods and techniques to enhance voluntary blood donation** in a CME on blood transfusion held at JJM Medical College, Davangere.

ROADMAP

- We are looking forward to mobilize 15,000 to 16,000 units of blood this year. Increased focus on further nullifying the effect of peak summer or peak winter on the safe blood availability is an important initiative.
- With enhanced focus on reducing complications, improving documentation and building a direct communication connect with blood donors we intend to give a determined push to encourage blood donors and organisations at regular voluntary blood donation.
- We intend to intensify data analytics for data from our blood donation drives to understand issues, build greater scientific knowledge and improve the performance in our drives.



ROLL OF HONOUR

Our partners who supported us in our blood donation drive.

Aegis Limited	Idea Cellular
Aeka Consulting Pvt Ltd	Indian Institute Of Management
Alcon	Infosys BPO
AMD India Pvt Ltd	Inteva Products
Applied Materials India Pvt Ltd	ITPB Tech Park
Azim Premji University	Jones Lang LaSalle
Aramex	KPIT Technologies
Avaya Inc	Mahaveer Palace
Bank Bazaar	Maheswari Seva Trust
Bhartiya City	Mantri Espana
Biocon	Maple Heights
Blue Ocean Market Intelligence	Mashreq Global Services
BlueDart	Medi Assst
Robert Bosch Engineering & Business Solutions Pvt Ltd	Faurecia Emission Control Technologies
Bangalore University	Microland
Capgemini	NAX
Cargill India	National Centre Of Biological Sciences
CGI	National Instruments
Cipla	National Law School
Cocoon Foundation	Novo Nordisk
Concentrix	Rambus
Concorde Manhattan	Ratnakar Bank Limited
Continental Automotive	Red Hills High School
Copal Amba	Redington India
Cox&Kings	Sankalp Semiconductors
Dentsu Aegis	Schneider Electric
DBOI Group (Deutsche Bank)	Seagate
DHL Couriers	Sienna eCAD Technologies Pvt Ltd
Directi	Silvan Innovation Labs
ECI Telecom	Societe Generale
Education First	Softek
Emtec Inc	Stanley Black & Decker India Pvt Ltd
Epsilon	Star Bazaar
Evry India	Swiggy
Microchip Technology Designs	Syngene International Ltd
FedEx	Tata Motors Finance
Fujitsu	Tata Power
General Motors India	Vanguard Business School
HDFC Sales Pvt Ltd	Volunteer For Cause
HDFC Ergo	Wipro
Helping Hands Foundation	WNS
Hilton Hotels	Xerox Corporation
HSBC Bank	Yaskawa India Pvt Ltd
Huawei	Yokogawa Electric

EMERGENCY TEAM AND BLOOD HELPLINE

VISION: *We seek to ensure that nobody suffers because of shortage of blood.*

Sankalp's blood helpline – Disha is the first point of contact. Disha gets blood stock information from 65 blood banks across Karnataka every day and guides people to the nearest blood bank. The blood requests which are not handled with the existing blood stocks in blood banks are escalated to the volunteers who form the emergency team. The team takes up blood requests for extremely rare blood groups, unusual blood products and other corner cases of blood banking. The team prepares and trains itself to handle the difficult situations as and when they come. The Emergency Team also maintains www.bombaybloodgroup.org an initiative for wholesome management of Bombay blood group – an extremely rare blood type.

Once in a while the blood transfusion needs of a patient become very complicated. It may be because of the patient's clinical situation, blood availability or because of corner cases of blood transfusion medicine. In all such cases, the knowledge and resources available to any one hospital tend to be insufficient to satisfy the need.

It is in these situations that the emergency wing of Sankalp India Foundation steps in. The emergency team makes use of the best available medical expertise, latest knowhow in blood transfusion medicine, meticulously setup networks, knowledge acquired over attending to such rare situations, the training and finally firm commitment to save the lives to help ensure provisioning of safe and adequate blood for each patient.



On 23 December 2016, an incredible feat was achieved when units of extremely rare Bombay Negative blood group were transported from India to Sri Lanka for a patient fighting cancer.

YEAR AT A GLANCE

Total Blood requests on the statewide help-line	% of blood requests satisfied by existing blood bank stocks	% of blood requests from outside Bangalore
6348	84%	27%



BOMBAYBLOODGROUP.ORG
2016-17



HIGHLIGHTS

- **One Bombay blood group request was received every 4th day.** Most requests were managed by conservative donations, use of alternatives and use of blood units on shelves. **Of the 72% requests handled, only 26 units were required.**
- **Bombay group requests were received from 14 states.** Karnataka (38%), Tamil Nadu (18%), Andhra Pradesh (15%) and Telangana (9%) were the highest.
- The **team managed as high as 60 unique blood requests in a day** with more than 200 calls involved.
- The blood helpline received 39%(2453) blood requests for negative blood groups and 7%(450) requests for Single donor platelets.

ROADMAP

- The team plans to strengthen the donor networking across the country
- We aim at starting cryopreservation of rare blood groups – something which continues to be an elusive goal for now.
- Another goal waiting to be achieved is the availability of single donor platelets off the shelf for all patients.

PROGRAM FOR THALASSEMIA MANAGEMENT

VISION: *We seek to ensure that each thalassemia patient should receive appropriate and adequate care and management irrespective of their financial status with the goal of restoring normalcy in their life.*

Thalassemia is a genetic blood disorder where the individuals suffering from this cannot produce healthy blood cells. They depend on blood transfusions throughout their life which as a side effect causes multiple complications. With proper care and treatment, the patients can live a near normal life.

However, most individuals suffering from thalassemia die before celebrating their 18th birthday. There are 60,000 – 100,000 individuals with thalassemia major in India and an additional 10,000 new births each year. Cost of management of thalassemia in private setup is estimated upwards from INR 1,00,000/- per year in India. Because of high costs of management, inadequate care due to lack of focus on treatment which is mostly incidental rather than systematic and long term, these children lose the battle against the disease at an early age. Sankalp Program for Thalassemia Management offers end to end management of thalassemia to each child in need. The following outlines the structure of the program:



BLOOD TRANSFUSIONS

Adequate availability of appropriate safe blood.



MEDICINES

Adequate access to chelators for all patients.



LAB INVESTIGATIONS

Seamless, reliable and preventive lab investigations across the spectrum for all patients.



COUNSELLING

Family and patient counselling to enable restoration of quality of life.



COMPLICATIONS

Preventive intervention for associated complications. Management of those which have already happened. Seamless access to specialists.

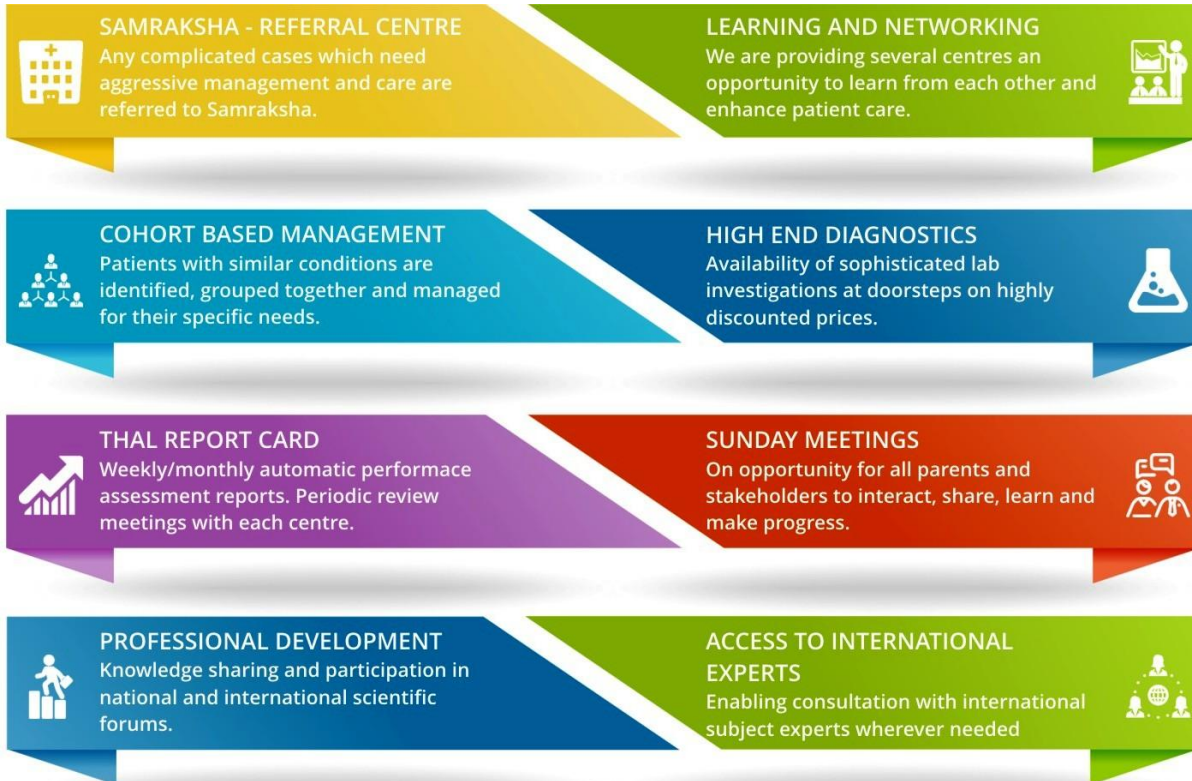


PREVENTION & CURE

Support for prevention of thalassemia and cure as needed.

Each thalassemia patient should receive appropriate and adequate care and management irrespective of their financial status with the goal of restoring the quality and normalcy of their life.

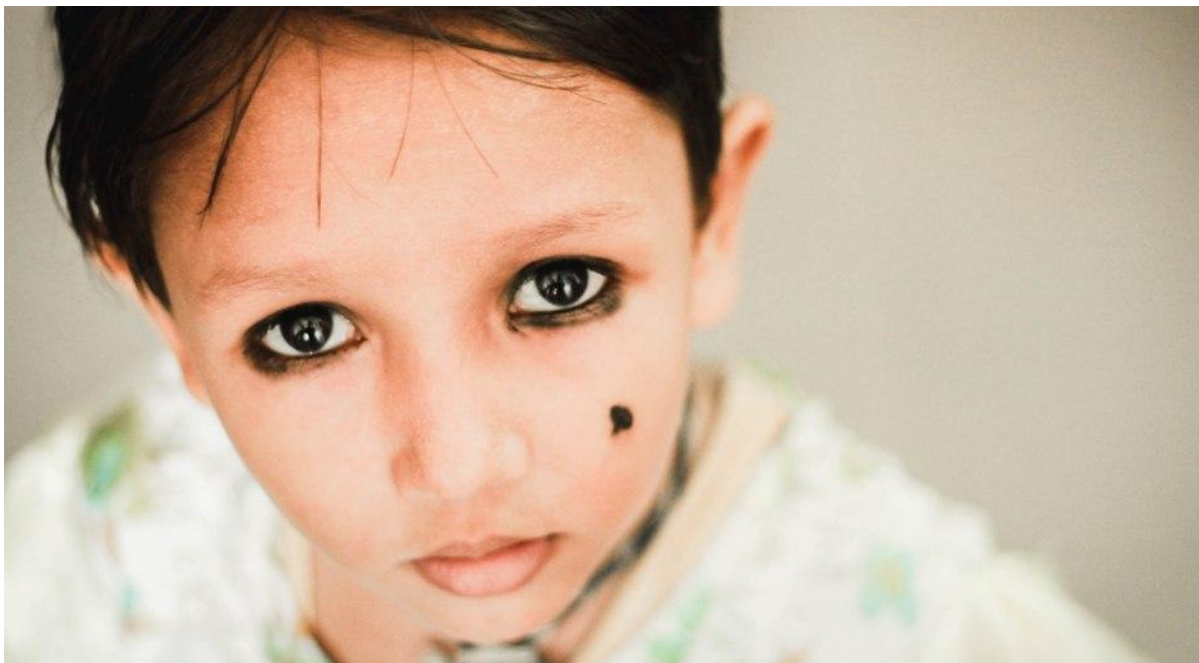
KEY FEATURES



OUR CENTRES

We have 3 centres delivering care and management to 750+ children

		
<p>Thalassemia Day Care at Indira Gandhi Institute of Child Health, Bangalore.</p>	<p>Project Samraksha at Rashtrottana Parishat, Bangalore.</p>	<p>Jai Shivshakti Center for Thalassemia Management at KLES Hospital and JNMC, Belgaum</p>



YEAR AT A GLANCE

- The number of **individuals under management increased from 650 to 750** with more than **1000 units being transfused each month**.
- There was a **drop in the rate of mortality from 1.1% in 2015-16 to 0.5% in 2016-17**. This is largely attributed to aggressive complication prevention, surveillance and support to the family to get treated by world-class paediatric intensive care teams in the event of a problem.
- Aggressive chelation therapy continued at the various centres. 132 patients received full support for chelation while the others received partial support. **Deferoxamine use was intensified with 10+ infusion pumps being available** to be shared between the patients.
- Project Samraksha and Thalassemia Day Care at IGICH underwent renovation and expansion. Besides being more organised and friendly, now they accommodate more patients. Haematology analyser was added to Project Samraksha to reduce the turn-around time for investigations.
- We intensified the use of oral supplements to compensate for the losses due to chronic blood transfusion and iron chelation therapy. On a longer term this is going to lead to improved quality of life.
- In-line with our commitment to collaborate and exchange knowledge, we organised the **"State level consultation on hemoglobinopathies"** and **"Workshop on care and management of thalassemia"**. Both the programs were well received by experts from more than 10 centres. Throughout the year we had visits from other centres and small learning programs to help budding centres.

- With careful monitoring in place, we detected several sickle-thalassemia, hereditary spherocytosis and sickle cell disease patients who were being incorrectly treated with regular transfusion. With proper management **13 of the 14 patients with sickle-thalassemia or sickle cell disease became transfusion free.** Three hereditary spherocytosis patients were splenectomised and are cured.

ROADMAP

- We are interested in partnering with like-minded institutions to increase the number of children who get proper management for thalassemia. While we plan to involve directly in some centres, for the others we are likely to engage in a consultative capacity.
- We want to strengthen the thalassemia prevention activity around our centres in order to achieve zero births of thalassemia patients in the same families.
- We are keen to enhance scientific cooperation and collaboration between thalassemia centres and make progress in frontline challenges including prevention of complications, reversal of damage done by long term mismanagement and cost optimisation of care and management modalities for thalassemia.



PROGRAM FOR THALASSEMIA CURE



VISION: *We seek to provide high quality patient focused curative option to children suffering from Thalassemia irrespective of financial background with focus on technology and transparency.*

Sankalp Program for Thalassemia Cure offers Bone Marrow Transplant - the permanent curative option to the children suffering from Thalassemia.

Sankalp India Foundation has forged partnerships which enable reliable BMT on a non-profit basis bringing down the cost of the transplants substantially. At the cost equivalent to 4-5 years of thalassemia management, the organisation offers complete cure from the disease.

The organisation has brought together experts who have vast experience with BMT for thalassemia, and health care set-ups which are willing to offer transplants on a not-for-profit basis. The selection of patients for transplants is being done scientifically and judiciously to ensure that the patients who are most likely to benefit from the transplant are offered the same, keeping aside their financial limitations. The cost is nearly a third of what it is in commercial setups and also includes pre-BMT and post-BMT treatment and care. There is no compromise on quality as a complete technology platform – the award winning BmtPlus system is used making the unit operations completely paperless at the same time minimizing errors substantially.

Transplants are currently offered at 3 cities – Bangalore, Ahmedabad and Mumbai. The Bangalore and Ahmedabad facilities specialize in BMT for thalassemia. Hence these are single disease, high competence, high throughput facility dedicated to non-malignant blood disorders. It is therefore most affordable and quality conscious BMT program in the country

OUR CENTRES



Image captures the first 10 families who had transplantation at our centres. A fulfilling moment for the entire team.

Total 10 beds for BMT - exclusively for thalassemia patients



**Sankalp-People Tree
Centre for Paediatric
BMT, Bangalore**

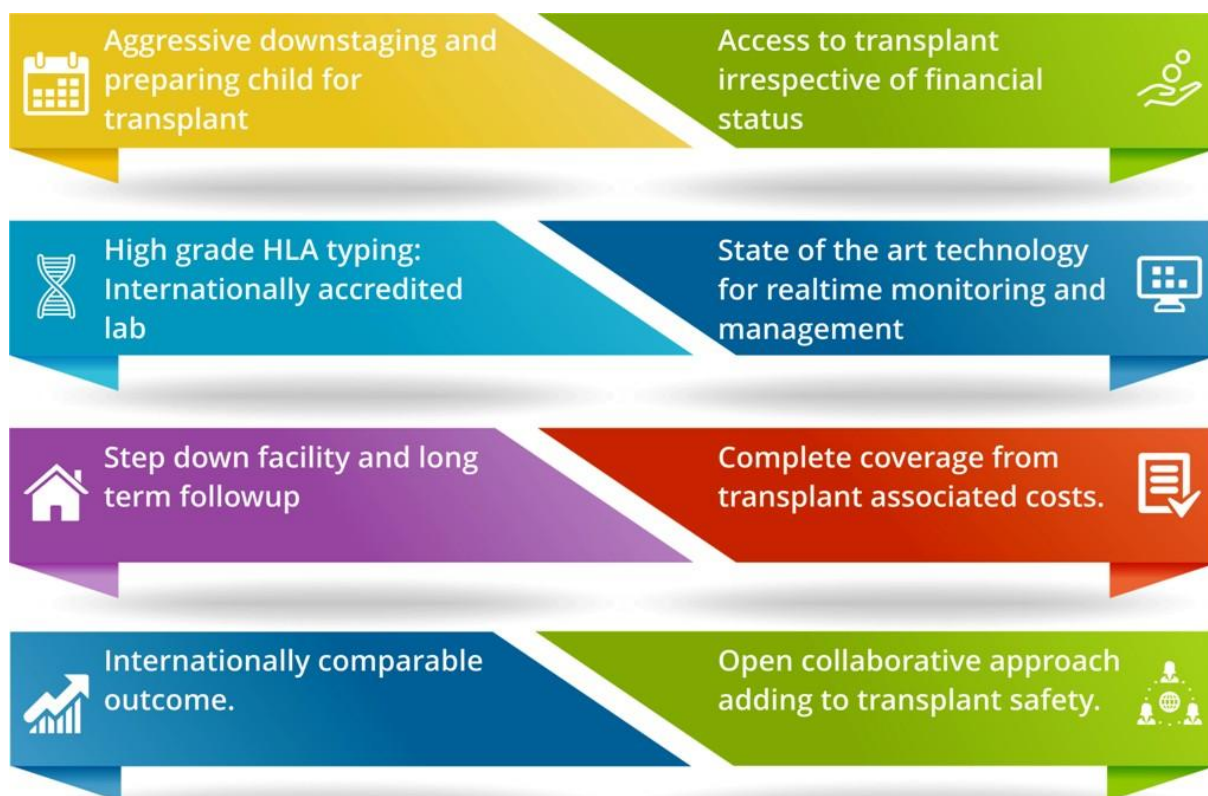


**Sankalp-Kokilaben
Dhirubhai Ambani
Hospital Program for
Paediatric BMT,
Mumbai**



**Sankalp-CIMS Centre
for Paediatric BMT,
Ahmadabad**

KEY FEATURES



YEAR AT A GLANCE

- **A total of 36 transplants were done for 32 patients. Disease free survival was 72% while the overall survival was 91%.** Protocols were regularly reviewed and updated to allow for more condition specific therapy to be given and improve outcomes.
- **First meeting of the Sankalp-Cure2Children thalassemia BMT network, India was organised.** The meeting had consultants representing from our partner BTM centres across the country and helped build consensus on handling the clinical challenges which were being seen and strengthen the transplantation strategy beside providing an opportunity for peer learning.
- **Sankalp-Cure2Children network presented 6 posters at the Asia Pacific Bone Marrow Transplant Meet - 2016** in Singapore.
- **We joined hands with various thalassemia patient groups and hospitals across the country** to enable children receiving treatment at their centres get the option of cure through our BMT program.

ROADMAP

- We plan to take our overall bed capacity for transplantations for thalassemia to 15 beds and offer cure to about 80-100 children.
- We are undertaking pioneering scientific work aimed at reducing mortality and complications associated with bone marrow transplantation for thalassemia and achieve 90%+ disease free, complication free survival for the patients.
- We aim at studying haploidentical transplantations to those families who do not have a matched sibling donor - thus coming closer to the goal of cure for all.
- We are working on strengthening processes and practices to enable us to be the first FACT-JACIE accredited BMT unit in Asia.

HLA TYPING

HLA typing is the test which determines whether a person has a match with the patient in order to be a potential bone marrow donor. The chance of a sibling matching the patient is 25%. High resolution HLA typing costs about INR 12,000/- in India. Most families who have a child with thalassemia do not afford this test and thereby continue to live without knowing whether the child has an option of cure or not.

*We have offered **3269** high resolution HLA typing till date with **2100+** done in financial year 2016-17 alone.*

We thank DKMS, Germany and Jeevan, Chennai for supporting us with HLA typing.

The organisation facilitated more HLA typing for partner institutions as well in the aforesaid duration.



KNOWLEDGE AT THE FOREFRONT

Sankalp uses custom built technology platforms in all projects. As a natural consequence, all project related data is captured digitally on a day to day basis. This gives the teams an opportunity to not just view retrospective data from time to time, but also the power to analyze data and consequently bring in regular improvements in work. Contribution to the field of transfusion medicine, thalassemia and bone marrow transplants is an added advantage of using technology.

Although Sankalp's journey of going for review, scientific analysis and eventually publishing the learnings from projects started in 2013-14, it is in the last 1 year that this has become a part of standard work routine. We are extremely happy and proud to share that through our association with Jagritilnno Health Platforms, the algorithms, techniques and standard practices for data analytics, reporting and presentation have been automated into most of our platforms. This has brought in agility and has enabled early error detection and course correction from time to time. A large pool of professionals are already part of the Sankalp ecosystem and bring in their expertise and knowledge in ensuring that the papers and presentations have a high degree of scientific relevance.



The list of studies, presentations and papers authored by the organization's teams in the last 24 months:

1. **www.bloodadvances.org, the official journal of American Society of Hematology (ASH)** has accepted Sankalp-Cure2Children BMT Network's work on transplants for publication.
2. In the **Asia Pacific bone Marrow Transplantation Meet- 2016, Singapore**, 6 scientific posters from the Sankalp-Cure2Children Thalassemia BMT Network were selected for presentation
3. A paper on the **Quality Management in Thalassemia Care and Management**
4. A paper on **Safety and quality control of blood products** for multiply transfused patients
5. **Managing rare blood group requests - Bombay Oh phenotype**: our experience with www.bombaybloodgroup.org has been published
6. A study of the noncompliance of blood banks on safety and quality parameters in blood donation camps in Bengaluru has been published in the **Asian Journal Of Transfusion Medicine**
7. A paper on **Multicentre study of Complications Related To Blood Donation** was published in the **Asian Journal Of Transfusion Medicine in 2016**

We strongly believe in making knowledge freely available for all as we believe that most of the findings will pave way to make the entire community stronger. We are therefore making all efforts to make our publications open access. We have also brought in a Clinical Research Associate on board full time and put in place a system by which more work of the organization is critically analyzed for scientific relevance and published. Our newsletter, Sankalp Patrika has become another strong knowledge platform covering a host of articles. An important achievement was the allocation of a ISSN number for the Patrika making it a fully recognized and important socio-medical periodical.



State-wide consultation on hemoglobinopathies in Bangalore – April 2016

SPIRIT OF HUMANITY AWARD WINNERS



In September 2016, Sankalp was recognized as the best NGO in country in the category of Child Care by winning the Spirit of Humanity Award for its Program for Thalassemia Cure.

Spirit of Humanity is a national level platform for collaboration, capacity building and recognition within the social sector in India. Spirit of Humanity Awards is an initiative by AmeriCares India to recognize and reward the Best NGOs in varied impact sectors to identify and honour excellence by NGOs working for the underprivileged.

This year, impact sectors included – Child care, Disability, Education, Health, Livelihood and Women empowerment. The event witnessed 26 NGOs finalists from over 300 entries. The participating organizations went through three rigorous levels of short listing.

Sankalp presented its work done on the thalassemia and BMT front. The jury indicated that the model of the BMT program ensures is proficient, cost effective, sustainable, scalable and most importantly extremely beneficial to patients. The jury team opined that this is the right model to tackle thalassemia - focus on both management and cure.

We are humbled by this recognition. This recognition is for the entire team that has worked tirelessly - the medical and nursing teams at our day care centres in IGI, Samraksha and KLE, the teams at our BMT units in PTH Bangalore and Mumbai, our financial donors and the little children along with their families.

In-fact, it is a hat-trick of awards by AmeriCares as in 2011 and 2014, our projects on Emergency, Rakta Kranti and thalassemia management were recognised.

A WORD OF THANKS

We express our heartfelt gratitude to our partners, associates, contributors, donors, patients, friends, families, suppliers, teachers, critics and all others who have placed their trust in the work that we choose to undertake. It is only when the numerous little efforts by so many people finds synergy that some little progress is made. We have challenges which look insurmountable at times, but thanks to the persistent support and contribution of so many people in their own very unique and very special capacities, no task looks too hard to accomplish.

When a person receives blood on time, when a child gets treatment and care, when a donor feels cared for, when medical teams feel supported and when numerous individuals who Sankalp India Foundation is able to touch in different ways experience some relief, regain their smile – it's all thanks to the thousands of men and women who are part of the extended Sankalp family.

The volunteers of Sankalp India Foundation are extremely privileged, honoured and grateful to be receiving the trust, faith and support and be chosen as instrument of delivery in the mission to 'give life a better chance'.

All what was done in the previous year would not have been possible without the support of several individuals and organisations. We are sincerely grateful to the following partner organisations for their continued commitment to stand with us to Help Give Life A Better Chance.

Our Project Partners	
Rashtrottana Parishat, Bangalore	Indira Gandhi Institute Of Child Health, Bangalore
National Institute of Mental Health & Neuro Sciences (NIMHANS), Bangalore	Narayana Hrudayalaya Blood Bank, Bangalore
People Tree Hospitals, Bangalore	KLES Hospital, Belgaum
Cure2Children, Italy	DKMS, Germany
Kokilaben Dhirubhai Ambani Hospital, Mumbai	Care Institute Of Medical Sciences, Ahmedabad
Anand Labs, Bangalore	We Care Trust, Mumbai
Jeevan Blood Bank, Chennai	Jagriti InnoHealth Platforms, Bangalore

FINANCIAL CONTRIBUTIONS

Organisational / Corporate Donors

Cipla Foundation	Tata Trust	Jai Shivshakti Health & Educational Foundation
Maharashtra Chief Minister Relief Fund	We Care Trust	Didwania(Ratanlal) Charitable Trust
Zwan Family Charity	ITC Ltd.	Parents Association Thalassemic Unit Trust
Erase Poverty	Ranka Charitable Trust	Adeiza Peter (Asuku Logistics)
J S W Steel	Seth Chandaramji Cheap Rent Quarters Trust Bombay	Shree Odhavram Arogyanidhi Trust
Gulson Foundation	Khorshed & Phiroz Vevaina Charitable Trust	Shri Arihant Charitable Trust
S R C Projects (P)	DBOI Global Services Pvt. Ltd.	Standard Greases and Specialities Pvt Ltd
Boharaji Memon Jamat Surat Wing	Bhanuteja Fabrications	Kote Foundation (Right to Live)
Sahyadri Speciality Hospital	People Tree Foundation	CGI Information Systems and Management Consultants Pvt. Ltd.
MIMS Builders	Mahesh Hardware & Pipes	Herman Miller Furniture(I)
Apurva Developers	Rotary Bangalore Junction Trust	Shri Vileparle Patidar Mandal
Americare India Foundation	Karnataka State Wakf Woman Development Board	M K Agrotech Pvt. Ltd.
Manoj Sales Corporation	Banderilla Properties Developers	Arabal Construction
BMTC	The Lifeline Foundation Trust- Bismillahnagar	MILAP
Pray Foundation Trust	RK and SONS	Humane Touch Trust
Sun Pharma Laboratories	India Cares Foundation	Team United Tech Services
The Mahalakshmi Tradelink	Seth Bhojraj Hassomal Charitable Trust	Mahaveer Enterprises
Shri Mahalakshmi Associates	Goenka Charitable Trust	Quality Thermopack And Insulations Industries
Pratibha Jewellers	Sun Pharma (Oncology Division)	ABC Org
Aalisha Overseas	Emjay Eximp	World Vision India My City Initiative Bangalore
Hazrath Hameed Shah & Hazrath Muhib Shah Khadri (R.A.) Dargahs & Allied Wakf Institutions	HHS and HMS Complex	National Law School of India University
Haz Rath Abu Ubaida (RA) Baithul Mal Trust	Maldivian Thalassaemia Society	Thalasseemics Jan Jagruti Trust
Silverline Foundation	Classic Movers	TransAsia Bio-medicals
Gulistan Shadi Mahal Wakf	Dept of Pathology, JJM Medical College	N S Steels
Public TV Educational & Charitable Trust	Hazrath Madar Shah Makan Wakf	Kalpana Shipping Agency

Individual Contributors

Abhijit Chandavale	Kalyanappa B Biradar	Renu Chellani
Afsar Jamal Sharif	Kamaladevi P Jain	Richa Rathod
Akshay Nagarajaiah	Kan H Lakhani	Rikunj Kumar Solanki
Aniket Deshpande	Korakala Balaiah	Rohit Agarwal
Anil	Krishna Chaithanya	Ronak Chudasa
Anjudha	Krishnamurthy K	Ronak Kumar Solanki
Anjuman-E-Khuddamul Muslimeen	Kumar Ekansh	Sameer Nitin Thakkar
Ankit Poddar	Lalsi S Bhanushali	Sameera S Bhole
Anoop G Sabnavis	Leela	Sandeep Kumar Solanki
Anshuman Rout	M S Prasanna	Sandeep Sedai
Asha Bhandari	Mahadev	Saood Ahmed Sharif
Ashoksinh Balvantsinh Zala	Mahesh	Satchidanand Das
Ayush Chopra	Mahesh Kumar V D	Satish M
Ayushi Solanki	Manesh Gulrajani	Seema Stella Pereira
B M Parekh	Manju Kedarnath	Shankarayya Biradar
B S Venkatesh	Manjunath Shetty	Sheetal Punmiya
Babulal K Jain	Manjunatha C K	Sheila Radhakishin Mahtani
Basavant Rai S Birada	Md. Azad Khan	Shivakumaraswamy
Basavaraj R Gatteppanav	Mukeshbhai Mansukhbhai Maru	Shonak Kumar Solanki
Bharthi Solanki	N Manju	Sonal Solanki
Bolla Yedukondalu	Nagaraj	Sridhar Hegde
C Chandru	Nagashree G V	Srinivas Gowda
Champalal Chopra	Narasimhappa	Suhail Ahmed Sharif
Charan Gowda. M	Naresh Chopra	Sujatha Swaminathan
Chehal Solanki	Naresh Rathod	Sujay H N
Chinnaraju	Naveen	Sunita Motiani
D Bhagya Raju	Neha Poddar	Suraj Lal
D Chakravarthi	Nikhil Satyarthi	S V Iyer
Dr C J Thakkar	Niki Jain	Swamy
Dr. Krishan Kumar Narani & Janak Narani	Ningaraju Sosomegowd	Swapnil Bajaj
Gangadhar	Noorana Khatoon	Syed Najam Raza
Govindapa	Pavithra P	Taruna Solanki
Gulabchand K. Shah	Piyush Kumar Solanki	Thippeswamy
Harsha Kothari	Prabha Chourasia	U Venkatesh
Hiren Rajendra Jain	Prabha Puttegowda	Velganes S
Idara Imadula Gurha Baithulman	Pradeep Kumar Biradar	Venu Gopal B
Jagdish Kumar Solanki	Pradeep Kumar Solanki	Vidya A Ijeri
Jamku Bai	Prakash M Mahale	Vijay Kumar
Jay Bhanushali	Pushpa H	Vijaya Kumar Iruganti
Jaya Sunder Alimchandani (Marathe)	Rakesh Appaji	Vijaysunder Rajamani
Jayashree Chopra	Rakshika Chopra	Vikas S A

Jitendra Ramji Manghe	Ramanathan	Vikash Kumar Pandey
K Ismail	Ravi M S	Vikram Chaurasia

TRANSPARENCY DISCLOSURES

- Rakesh Dhanya, the General Secretary was appointed as the CEO on a remunerative basis. No remuneration, sitting fees or any other form of compensation was paid to any other board member or volunteers.
- We have 10 salaried employees. We have a CEO, 2 work for Thalassemia Day Care, IGICH, 3 work for Rakta Kranti, 1 for Disha and one employee each at our Mumbai and Ahmedabad centres. 1 person works on statistics and data analysis.
- Kumari Ankita and Rajat Kumar Agarwal are board members who are married to each other. Vibha H G and Rakesh Dhanya are board members who are married to each other.

THE BOARD

Name	Designation	Gender	Employment	Contact
Lalith Parmar	President	Male	Business Development Professional, Speetra Inc	lalith@sankalpindia.net
Amit Sedai	Vice President	Male	Software Professional, Jagriti InnoHealth Platforms	amit@sankalpindia.net
Rakesh Dhanya	General Secretary	Male	Sankalp India Foundation	rakesh@sankalpindia.net
Prabha P	Joint Secretary	Female	Software Professional, LAM Research	prabha@sankalpindia.net
Kumari Ankita	Treasurer	Female	Software Professional, Jagriti InnoHealth Platforms	ankita@sankalpindia.net
Rajat Kumar Agarwal	Executive Member	Male	CEO, Jagriti InnoHealth Platforms	rajat@sankalpindia.net
Vibha H G	Executive Member	Female	Software Professional, Tech Mahindra	vibha@sankalpindia.net
Venugopal B	Executive Member	Male	Official @ Indian Postal Department	venu@sankalpindia.net



Standing on the shoulder of the giants – we the Advisory Board – May 2016.

ADVISORY BOARD

Name	Designation
Ms Jasmine Majethia	Thalassemia Champion, Pune
Dr Lawrence Faulkner	Program Director, Sankalp – People Tree Hospitals Bone Marrow Transplant unit & Medical Coordinator, Cure2Children, Italy
Mr Maheshwariji	Head, Jai Shiv Shakti Health & Education Foundation, Maangalya Group
Dr Nandakishore	Blood Bank Medical Officer, M S Ramaiah Hospital
Dr S.K. Shankar	Emeritus Professor and Head of Brain Bank, NIMHANS, Bangalore
Dr Sundar P	Professor, Department of Transfusion Medicine & Blood Bank Medical Officer, NIMHANS, Bangalore
Mr Sundaresan V Iyer	Former Senior H R Consultant and Head, Cipla Ltd, Mumbai

FINANCIAL DISCLOSURES

Name and address of Bankers:

- Punjab National Bank, Jayanagar, Bangalore
- HDFC Bank, Banerghatta Road, Bangalore
- Allahabad Bank of India, HSR Layout, Bangalore

AUDITORS

Haris and Deepak Chartered Accountants, Sheshadripuram, Bangalore

Income and Expenditure for the year ending on 31st March 2016

SANKALP INDIA FOUNDATION - BANGALORE					
INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDING ON 31st MARCH, 2016					
EXPENDITURE		AMOUNT	INCOME		AMOUNT
To Traveling & Conveyance		42,936.15	By General Contribution		3,464,429.00
To Printing, Stationery & Consumable Expenses		58,131.00	By Bank Interest		96,106.00
To Bank Interest & Charges		2,379.85	By Contribution towards Thalassemia Care		1,552,462.00
To Newsletter Expenses		71,150.00	By Contribution towards Thalassemia BMT		13,076,309.00
To Emergency Team Expenses					
To Blood Donation Expenses		485,938.20			
To Enrollment & Registration Charges		0.00			
To Expenses on Project Disha		129,072.70			
To Thalassemia Day Care Expenses		2,697,476.25			
To Thalassemia BMT Expenses		10,233,956.29			
To Capital Expenditure		2,147,268.00			
To Surplus		2,320,997.56			
(being excess of income over expenditure)					
		18,189,306.00			18,189,306.00

Balance Sheet

<u>SANKALP INDIA FOUNDATION - BANGALORE</u>					
<u>BALANCE SHEET AS AT 31st MARCH, 2016</u>					
LIABILITIES		AMOUNT	ASSETS		AMOUNT
<u>CORPUS FUND</u>			<u>CAPITAL ASSETS</u>		
Opening Balance as on 01.04.2008		43,760.00	As per Schedule "I"		2,416,736.00
Surplus (being excess of income over expenditure)	2,320,997.56		<u>CURRENT ASSETS</u>		
Add : Surplus (being excess of income over expenditure) from previous years)	372,747.94	2,693,745.50	Cash in Hand	154,170.01	
			Balance With Bank	2,307,610.49	
			TDS deducted for FY 2011-12	36,000.00	
			Security Deposit	300,000.00	2,797,780.50
			<u>INVESTMENTS</u>		
			FD for Disaster Relief Fund		20,737.25
<u>FIXED ASSETS CAPITAL FUND</u>		2,416,736.00			
<u>DISASTER RELIEF FUND</u>		20,737.25			
<u>CURRENT LIABILITIES</u>					
Salary Payable	0.00				
Expenses Payable	60,275.00	60,275.00			
Total		5,235,253.75	Total		5,235,253.75



Little Bhagwan watches as he holds on to his mother and aunt. He may never even remember that we was born with thalassemia. One of the first patients at our Sankalp-People Tree Centre, he is completely cured of the disease.

OVERALL ACHIEVEMENTS OF SANKALP

It has been close to 14 years since the organization took its first steps in the direction of giving life a better chance. The following are the major achievements on the organization:

- a. Sankalp's 'Rakta Kranti team' has collected more than **82,000 units of blood in 930 blood donation drives.**
- b. Sankalp's State wide Helpline for Blood has received more than **80,000 calls for blood** and handles **100+ extremely critical blood requests per month.** The organization has **specialization in extremely rare blood groups** (Bombay blood group) and organizes for this blood unit internationally
- c. Sankalp runs 3 thalassemia care centre where **more than 750 children receive free blood transfusions, medicines and tests**
- d. Sankalp offers **Bone Marrow Transplants with high quality and optimized cost for thalassemia** at associated centres in Bangalore, Mumbai and Ahmedabad. **More than 50 transplants have been completed.**
- e. Sankalp has organized **nation and state wide workshops for training and education of medical staff** for betterment of transfusion services.
- f. Sankalp has **published and presented paper on quality in Blood Donation Drives, Thalassemia Management, HLA Typing, Bone Marrow Transplants.**
- g. Sankalp has **participated in disaster relief activities** Tsunami in Nagapattinam in 2004, Kashmir Earthquake 2005, Flood Relief in Tanjavur in 2005, Bihar Floods of 2007, Terror attacks by arranging for blood, Karnataka Floods 2010, Sikkim Earthquake 2011 and Assam floods 2012

AWARDS & RECOGNITIONS RECEIVED

Some awards and recognitions given to Sankalp

- **Recognised by the Government of Karnataka** for contribution to the field of Voluntary blood donation in 2012 and again in 2013
- Awarded the **'Spirit of Humanity'** award by Americares Foundation in 2011, 2014 and 2016 for work in different spheres – emergency and blood transfusion services, voluntary blood donation, thalassemia management and bone marrow transplants.
- Awarded winner of 'e-NGO Challenge 2014' for achieving organisational efficiency by using information technology.
- Awarded the **'Gillette Blade of Honour Award'** by CNN IBN
- Awarded second place in **technical paper presentation** by Indian Society of Blood Transfusion and Immunohematology Conference in 2011. (Only non-doctor to get this award at a medical conference)
- Winner of Manthan Award Asia Pacific-2013 for "ThalCare", a Thalassemia Management tool.

OUR DREAMS FOR A BETTER FUTURE

The consolidation and progress made last year has been a big motivator to dream bigger. Bigger dreams need stronger organisational structures. With this belief, we have taken an important step. We have brought in one member from our executive committee full time into Sankalp to oversee the organisation's work and ensure growth in compliance with highest quality benchmark is achieved in all projects. This will help us build an interface between the senior leadership and the project delivery teams. On similar lines, project delivery teams - be it internal enabler projects like finance and administration or external delivery projects will be suitably strengthened to deliver upon the strong goals laid down for them.

Whatever changes we bring into our treatment plans, way of scientific approach, research etc, we want to do be ethically right about things. Thus, an Institutional Ethics Committee is being formed. This committee comprising of distinguished and knowledgeable individuals from diverse areas of life will take a critical view of things and ensure we never cross boundaries which may seem to be ethically questionable.

Science and technology have been the backbone of our projects. We will continue to invest time and energy in strengthening our systems and will shift strong focus to data mining, analysis and bringing out strong scientific publications focussing on niche aspects of thalassemia and blood transfusion services.

Capacity building is not just in terms of number of centres, but also in the critical mass of knowledge. With more and more knowledgeable professionals from across the world expressing a desire to contribute in some capacity, the wheels of change are already rotating. Hopefully in April 2018, we will be sharing the progress made in all these areas.

Jai Hind!



